

Supplementary Financial Data  
 <Fiscal 3rd Quarter (October – December) of Year Ending March 31, 2021>

January 25, 2021

1. Financial Highlights

(Yen in millions)	IFRS											
	FY2017			FY2018			FY2019			FY2020		
	1st Half	2nd Half	Full Year	1st Half	2nd Half	Full Year	1st Half	2nd Half	Full Year	1st Half	2nd Half(e)	Full Year(e)
Net Sales	708,818	750,221	1,459,039	755,447	719,989	1,475,436	751,277	783,523	1,534,800	751,794	798,206	1,550,000
Operating Profit <i>(Operating Profit Ratio)</i>	82,213 11.6%	83,690 11.2%	165,903 11.4%	96,168 12.7%	33,054 4.6%	129,222 8.8%	61,787 8.2%	46,771 6.0%	108,558 7.1%	69,180 9.2%	85,820 10.8%	155,000 10.0%
Profit Before Income Taxes	76,341	86,919	163,260	95,743	34,087	129,830	63,330	41,830	105,160	66,005	83,995	150,000
Profit attributable to owners of the parent	59,421	71,413	130,834	78,428	31,532	109,960	27,227	31,232	58,459	48,783	71,217	120,000
EPS (Basic) (Yen) *	100.35	120.61	220.96	132.92	53.57	186.49	46.26	53.10	99.37	83.28	121.59	204.87
Dividend Per Share (Yen)*	22.50	25.00	47.50	25.00	27.50	52.50	27.50	30.00	57.50	30.00	30.00	60.0

(Yen in millions)	IFRS											
	FY2018				FY2019				FY2020			
	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q
Net Sales	372,223	383,224	366,966	353,023	360,874	390,403	408,331	375,192	336,876	414,918	433,197	
Operating Profit <i>(Operating Profit Ratio)</i>	45,693 12.3%	50,475 13.2%	28,354 7.7%	4,700 1.3%	27,632 7.7%	34,155 8.7%	31,417 7.7%	15,354 4.1%	27,793 8.3%	41,387 10.0%	46,355 10.7%	
Profit Before Income Taxes	45,888	49,855	30,480	3,607	30,935	32,395	29,720	12,110	27,410	38,595	43,335	
Profit attributable to owners of the parent	37,287	41,141	24,414	7,118	3,284	23,943	22,099	9,133	20,058	28,725	34,853	
EPS (Basic) (Yen)*	63.16	69.76	41.48	12.09	5.58	40.67	37.55	15.55	34.24	49.04	59.50	

\*Adjusted based on the 2-for-1 split implemented as of April 1, 2020. "EPS" and "Dividends" are expressed assuming that the stock split occurred at the beginning of FY2017.

2. Sales and Operating Profit (OP) by Product Category

(Yen in millions)		IFRS											
		FY2017			FY2018			FY2019			FY2020		
		1st Half	2nd Half	Full Year	1st Half	2nd Half	Full Year	1st Half	2nd Half	Full Year	1st Half	2nd Half	Full Year
Small Precision Motors	Sales	220,474	231,902	452,376	228,955	212,512	441,467	219,810	204,478	424,288	223,462		
	OP	36,142	36,572	72,714	37,098	17,458	54,556	24,989	20,127	45,116	33,099		
Automotive Products	Sales	140,499	154,861	295,360	151,904	145,394	297,298	150,832	182,409	333,241	149,135		
	OP	18,832	20,141	38,973	22,895	10,005	32,900	13,582	7,614	21,196	4,397		
Appliance, Commercial and Industrial Products	Sales	243,001	246,590	489,591	249,991	245,441	495,432	270,580	292,024	562,604	273,334		
	OP	19,561	19,290	38,851	26,261	7,800	34,061	18,615	15,325	33,940	22,022		
Machinery	Sales	67,849	78,712	146,561	85,413	78,553	163,966	76,980	72,760	149,740	74,650		
	OP	12,438	14,809	27,247	15,945	6,384	22,329	11,189	10,549	21,738	12,329		
Electronic & Optical Components	Sales	34,997	35,979	70,976	36,968	35,704	72,672	30,805	29,591	60,396	29,607		
	OP	5,531	4,189	9,720	4,118	752	4,870	2,388	813	3,201	3,317		
Others	Sales	1,998	2,177	4,175	2,216	2,385	4,601	2,270	2,261	4,531	1,606		
	OP	281	293	574	371	308	679	332	280	612	181		
Eliminations/Corporate	OP	(10,572)	(11,604)	(22,176)	(10,520)	(9,653)	(20,173)	(9,308)	(7,937)	(17,245)	(6,165)		

(Yen in millions)		IFRS											
		FY2018				FY2019				FY2020			
		1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q
Small Precision Motors	Sales	106,333	122,622	114,298	98,214	108,006	111,804	115,122	89,356	104,418	119,044	116,490	
	OP	16,542	20,556	14,878	2,580	10,494	14,495	15,548	4,579	14,283	18,816	18,121	
Automotive Products	Sales	77,181	74,723	71,862	73,532	75,488	75,344	92,189	90,220	56,797	92,338	106,873	
	OP	10,905	11,990	5,702	4,303	6,767	6,815	4,336	3,278	(258)	4,655	7,677	
Appliance, Commercial and Industrial Products	Sales	127,016	122,975	120,860	124,581	123,009	147,571	147,000	145,024	125,096	148,238	155,965	
	OP	13,163	13,098	4,763	3,037	8,675	9,940	8,523	6,802	8,967	13,055	14,198	
Machinery	Sales	42,616	42,797	39,533	39,020	38,086	38,894	38,233	34,527	35,729	38,921	36,866	
	OP	8,200	7,745	5,469	915	5,307	5,882	6,022	4,527	6,181	6,148	7,364	
Electronic & Optical Components	Sales	17,987	18,981	19,198	16,506	15,170	15,635	14,595	14,996	14,086	15,521	16,074	
	OP	1,955	2,163	2,354	(1,602)	1,291	1,097	957	(144)	1,496	1,821	1,669	
Others	Sales	1,090	1,126	1,215	1,170	1,115	1,155	1,192	1,069	750	856	929	
	OP	192	179	182	126	188	144	178	102	84	97	57	
Eliminations/Corporate	OP	(5,264)	(5,256)	(4,994)	(4,659)	(5,090)	(4,218)	(4,147)	(3,790)	(2,960)	(3,205)	(2,731)	

3. Capital Expenditure, Depreciation, R&D

(Yen in millions)	IFRS											
	FY2017			FY2018			FY2019			FY2020		
	1st Half	2nd Half	Full Year	1st Half	2nd Half	Full Year	1st Half	2nd Half	Full Year	1st Half	2nd Half(e)	Full Year(e)
Capital Expenditure	41,841	49,000	90,841	57,165	63,390	120,555	71,732	61,194	132,926	47,529	72,471	120,000
Depreciation	33,071	35,626	68,697	33,874	36,863	70,737	40,127	47,604	87,731	47,990	42,010	90,000
R & D	26,789	28,649	55,438	28,888	34,024	62,912	37,053	41,577	78,630	31,242	53,758	85,000